



Prices from  
April 2009

# Price List 2009/10

The price lists show the prices for the services contracted or charged through **KENT SERVICES** *for Schools*. Details of the services and packages are available on the relevant service provider pages. Notice of price changes for rolling contracts will be given 4 months in advance unless otherwise advised.

<b>CFE Finance</b>				
<b>Package</b>	<b>Details</b>	<b>Code</b>	<b>Price</b>	<b>Pay As You Use</b>
<b>Trading and Contract Management Unit</b>				
Financial Systems Support		F1	£46 per month	This package will apply to any non contract school seeking support. It will be offered subject to discussion with and at the discretion of the Principal Accountant (Trading and Contract Management Unit)
Financial Returns and Monitoring		F3	£35 per hour	
Full Bursarial Service		F4	£30 per hour	
Short Term Support		F6	£45 per hour	
3 Year Budget Planning	Primary	F7	£430 one off	
	Secondary	F7	£750 one off	
Excel Support		F10	£1000 one off	
Bespoke Training		F11	£50 per hour	
Voluntary Fund Audit	This package will have VAT applied and will be charged by invoice.		£30 per hour	
<b>Financial Compliance Unit</b>				
Financial Management Standard in Schools (FMSiS)	External Assessment	FC1	£46 per hour	
	Pre-Assessment Support	FC2	£250 one off	

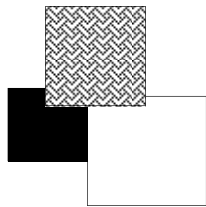
<b>Classcare - Property Group</b>				
<b>Service</b>	<b>Package</b>	<b>Code</b>	<b>Price £ Monthly</b>	<b>Pay As You Use</b>
Classcare	Fair Funding Tenant	C1	Price available on request	
	Total Tenant	C2		
	Delegated Servicing	C3	Price available on request	

### Client Services

Service	Package	Code	Price £	Pay As You Use
<b>Catering</b>				
Catering	Monitoring and Consultancy for schools signed up to the Kent Catering Contract	A	£0.00	<b>With Catering SLA</b> £ 53 per hour £375 per day
SLA's	Service Level Agreement	B	Schools with roll up to 300 £2.00 per pupil  Schools with roll over 300 - £612 per annum	<b>Without Catering SLA</b> £ 80 per hour £560 per day  Refer to Provider for details of Fixed Charge Services
	Service Level Agreement - Serveries	B	<b>Serveries</b> – Charges will be reduced by 33%	<b>3 Weeks of Analysed Menus</b>  Schools in SLA £250.00 Non SLA £500.00
<b>Cleaning</b>				
Cleaning	Contract Management and Consultancy (Schools in a County Cleaning Contract are entitled to this package at no charge)	C+	Primary/ Special - £30 Secondary - £50	£ 80 per hour £560 per day  Refer to Provider for details of Fixed Charge Services

### Environmental Education Centres

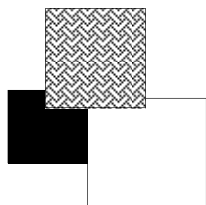
Service	Details	Price £	Notes
<b>Canterbury</b> Environmental Education Centre	Key Stage 1 & 2	Minimum charge per class <b>Full Day</b> £160 <b>Half Day</b> £80  Extra pupil rate <b>Full Day</b> £5.25 <b>Half Day</b> £2.75	These charges are based on a class of 30 pupils. The maximum no. pupils per class is 35, any class above 35 will be charged as two classes  Classes of 30 to 35 pupils will incur an extra pupil rate
		<b>Full Day</b> £8.00 <b>Half Day</b> £4.00	
<b>Lullingstone</b> Park Visitors Centre & <b>Shorne Woods</b> Country Park	Terms 1, 4, 5 & 6 Terms 2 & 3	Minimum charge per class <b>Full Day</b> £150 <b>Half Day</b> £75 £ 90    £45  Extra pupil rate <b>Full Day</b> £5.25 <b>Half Day</b> £2.75 £3.25    £1.75	These charges are based on a class of 30 pupils. The maximum no. pupils per class is 35, any class above 35 will be charged as two classes  Classes of 30 to 35 pupils will incur an extra pupil rate
	Terms 1, 4, 5 & 6 Terms 2 & 3		
Shorne Woods CP only	KS3 and KS4	£4 per pupil (half day)	
<b>Horton Kirby</b> Environmental Education Centre	Terms 1, 4, 5 & 6 Terms 2 & 3	Minimum charge per class <b>Full Day</b> £180    £120  Extra Pupil rate <b>Full Day</b> £6.00    £4.00	These charges are based on a class of up to 30 pupils.  Classes of over 30 will incur an extra pupil rate
		Terms 1, 4, 5 & 6 Terms 2 & 3	
Please refer to individual centres for their policy on cancellation/non-attendance			



### EIS - Primary/Special Schools

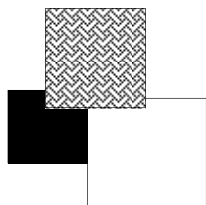
Package	Details	Code	Price £ Monthly	Pay As You Use
Administration – Stand-alone	Standalone	A1	£123.42	<b>Consultancy charge with EIS package</b> £115 per hour (minimum 30 minutes) £296 per 1/2 day £509 per day  (travelling time is charged as part of the total time for the job)  <b>Consultancy charge without EIS package</b> £444 per 1/2 day £773 per day (excluding travel time)  Additional service prices available on request
Administration – Networked	001 – 050 pupils	A3	£151.42	
	051 – 075 pupils		£162.50	
	076 – 100 pupils		£173.67	
	101 – 175 pupils		£184.75	
	176 – 250 pupils		£195.92	
	251 – 325 pupils		£202.58	
	326 – 400 pupils		£209.25*	
401 – 475 pupils	£215.92*			
476 pupils or greater	£222.67*			
	Roll as per Jan. 2008 School Census			
Curriculum Basic (excluding on-site support)	Single Server Network	B1	£90.58	
	Peer to Peer/Schoolshare System	B2	£64.75	
	Standalone System	B3	£34.33	
	Single Server Network (RM Connect)	B4	£101.75	
Curriculum Extended (including 3 hours on-site support)	Single Server Network	C1	£109.50	
	Peer to Peer/Schoolshare System	C2	£83.58	
	Standalone System	C3	£54.08	
	Single Server Network (RM Connect)	C4	£120.17	
Additional on-site support blocks (Extended packages only)	Block of 3 hours	C5	£270 per block	
	Block of 8 hours	C6	£704 per block	
	Block of 12 hours	C7	£951 per block	
	Block of 20 hours	C8	£1489 per block	
Curriculum Plus	Standard Cost	Gold Plus	CPS1	£993.25
	Standard Cost	Gold	CPS2	£548.00
	Standard Cost	Silver	CPS3	£329.67
	With Peer to Peer Discount	Gold Plus	CPP1	£967.58
	With Peer to Peer Discount	- Gold	CPP2	£522.33
	With Peer to Peer Discount	- Silver	CPP3	£304.00
	With RM Partnership	- Gold Plus	CPR1	£1003.83
	With RM Partnership	- Gold	CPR2	£558.58
	With RM Partnership	- Silver	CPR3	£340.25
Technician Support Service		Gold Plus	T1	£872.58
		Gold	T2	£458.58
		Silver	T3	£238.50
		Bronze	T4	£142.17

\* POA for primary/special schools previously on A3 price code in 2007/8 with a school roll in excess of 325 as at January 2008



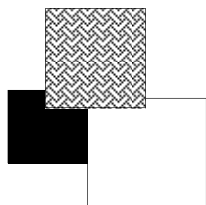
### EIS – Secondary/Middle Schools

Package	Details	Code	Price £ Monthly	Pay As You Use
Administration	Less than 476 pupils 476 - 750 pupils 751 – 1025 pupils 1026 – 1300 pupils 1301 or greater  Roll as per Jan. 2008 School Census	A3	£276.08 £285.00 £293.83 £302.75 £311.67	<p><b>Consultancy charge with EIS package</b> £115 per hour (minimum 30 minutes) £296 per 1/2 day £509 per day</p> <p>(travelling time is charged as part of the total time for the job)</p> <p><b>Consultancy charge without EIS package</b> £444 per 1/2 day £773 per day (excluding travel time)</p> <p>Additional service prices available on request</p>
Curriculum Basic <i>(excluding on-site support)</i>	Single Server Network	B1	£167.83	
	Single Server Network (RM Connect)	B4	£244.83	
Curriculum Extended <i>(including 3 hours on-site support)</i>	Single Server Network	C1	£207.83	
	Single Server Network (RM Connect)	C4	£284.75	
Additional on-site support blocks <i>(Extended packages only)</i>	Block of 3 hours	C5	£270 per block	
	Block of 8 hours	C6	£704 per block	
	Block of 12 hours	C7	£951 per block	
	Block of 20 hours	C8	£1489 per block	
Curriculum Plus	Standard Cost	Gold Plus	CPS1	
	Standard Cost	Gold	CPS2	£548.00
	Standard Cost	Silver	CPS3	£329.67
	With Peer to Peer Discount	Gold Plus	CPP1	£967.58
	With Peer to Peer Discount	Gold	CPP2	£522.33
	With Peer to Peer Discount	Silver	CPP3	£304.00
	With RM Partnership	Gold Plus	CPR1	£1003.83
	With RM Partnership	Gold	CPR2	£558.58
With RM Partnership	Silver	CPR3	£340.25	
Technician Support Service		Gold Plus	T1	£872.58
		Gold	T2	£458.58
		Silver	T3	£238.50
		Bronze	T4	£142.17



### Kent Governor Services

Service	Package	Code	Price £	Pay As You Use
<b>Governor Professional Development and Training</b>				
Governor Training	Cost calculated annually, payable monthly	A	£135 for the first 100 pupils and £1 per pupil thereafter	<p><b>Schools with Package A</b> Each Governing Body is entitled to one free bespoke session as part of the package and one free place at the conference per financial year. Extra conference places will be charged at £35 per head. A second bespoke session in the year will be charged at £160</p> <p><b>Schools with Package B</b> can attend the conference for £130 per delegate.</p>
Governor Training – Tailored Package	Induction training for governors (3 x 2 hr sessions)	B	£130 per governor	
	Other training (x 2 hr sessions)		£65 per governor/clerk	
	Conference/whole day sessions		£130 per governor/clerk	
	In school training – bespoke session		From £250.00	
<b>School Governance Unit</b>				
Clerking Service	Professional clerking support, cost calculated annually, payable monthly by direct debit	C	£200 per Full Governing Body (FGB) meeting  £85 per committee/strategy group/team meeting	An additional one off start up fee of £75 will be charged to audit the governing body records and organise the database and filing systems
<b>Model of Governance</b> If you have adopted one of the 'models of governance' recommended by KCC School Governance Unit and choose to have all the meetings clerked.	<b>Circle Model</b> (6 FGB)		£1200 per annum	
	<b>Pyramid Model</b> (3 FGB, 6 strategy group meetings)		£1110 per annum	
	<b>2 Teams Model</b> (3 FGB, 6 team meetings, 6 strategy group meetings)		£1620 per annum	
	Governing Body Records audit and systems set up		£75 one-off	
	Additional service can be bought to cover panel hearings, parent governor elections, additional research, records audit, or additional duties Training & Development)		£15 per hour	Schools which have not bought into the agency will be charged £25 per hour for any clerking service provided on an ad hoc basis.

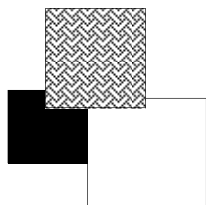


### Kent School Library Advisory Team

Service	Package	Code	Price £ One-off	Pay As You Use
School Library Development	One hour advisory visit including written report	A1	£100.00 (£25 refund when booking a full day A3)	£220 per day £120 per half day £45 per hour (all prices are per person)
	Three hour advisory visit	A2	£150.00	
	Further work	A3	£220 per day £120 per half day	
	Book buying	A5	£45 per hour (all prices are per person)	
	Library refresher	A4		
Secondary School Library Support Group		B	£20 per annum	
School Library ICT	Purchase	C1	Contact KSLAT for details	
Training		F	£110 per delegate unless otherwise stated	

### Improving Together Network (ITN) – Advisory Service Kent

Service	Package	Code	Price £ Monthly	Pay As You Use
Primary and Special schools	ITN	A	30.00	



### Schools' Personnel Service

**PLEASE NOTE – Schools' Personnel Service now have a new pricing structure.**

**How to calculate your new price –** The new price will comprise “Entry Price” plus “Package price per staff member” This will give an annual cost for the service which will be charged monthly.

Mindful of the need for accurate financial planning, SPS will be phasing the introduction of these new prices for existing customers over 2 financial years - 2008/9 to 2009/10.

Prices are based on the number of staff employed including LSAs, Relief staff and Supply teachers. It does not include LEA funded staff unless that member of staff is also employed by the school.

Only a variation in staffing +/- 5% in any one month will result in a change of price. Four months notice is required if a school wishes to change it's package or it's status changes.

Package		Code	Price £	Pay As You Use
Entry price (includes Basic package)			£1250 per school	<b>Consultancy</b> £120 per hour (minimum charge ½ hour)  Set up fees for new customers : £17 per head Retrospective contracts issued: £40 per head Re-issue of contract for change in school name or status: £23 per head  Consultancy days consist of 360 minutes (6 hours) which can be used as a whole day or in smaller segments
Standard		S	£22.00 per head	
Premium		P	£48.00 per head	
Premium Plus		PP	£60.00 per head	
Consultancy	Consultant		£120 per hour (minimum charge ½ hour)	
	Senior Consultant		£550 per day £595 per day	
	Consultancy Manager		£625 per day	

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